

## Municipal Water Utility Service Renewal

### Background:

The Municipality was coming to the end of a 20-year Water Services Agreement with a private contractor for operating, maintenance and capital asset management of its water distribution, storm water, wastewater collection and wastewater treatment utility.

### Key Value Proposition:

- Review, assess and analyze the scope of services and related costs associated with the existing agreement.
- Developed governing objectives and strategic priorities for the renewal with Senior Leadership and Council.
- Comprehensive Municipal water utility services needs assessment.
- Facilitated seminars to bridge knowledge gaps existing with Senior Administration and Council.
- Due diligence and service model options assessment
- Developing, reporting, delivering final recommendation to Council.
- Cost and contract negotiation ensuring new agreement is structured to incorporate the latest industry best practice, updated scope and the flexibility to adapt to Council's changing priorities over the term of the new agreement.

