

## WASTEWATER TREATMENT PLANT

### Background:

OS identified an economically feasible opportunity for our client to monetize the unutilized capacity of its Municipal Waste Water Treatment Plant by selling this capacity to Regional Customers and transporting using fixed pipeline infrastructure.

### Key Value Proposition:

- OS developed the preliminary financial economic model which identified capital requirements, water treatment revenue requirements, associated operating costs and identified targeted regional customers which aligned with project objectives;
- OS identified and initiated preliminary discussions with 3rd parties who expressed interest in managing the construction and procurement process and providing interim financing for the Regional line.
- Risks associated with designing, procurement, construction, operation, and interim financing would have been born by this 3rd party.
- Revenues were proposed to be secured by take-or-pay contracts with Regional customers;
- Project had the potential of materially increasing the annual net revenues for our client, and any capital deployment requirements from our client would have only occurred upon project completion when revenues were available to service any related debt payments.

